RSMeans Business Solutions







BASF Corporation

Time & Motion Study November 2006

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Table of Contents

1.0	EXECUTIVI	E SUMMARY	4
	Table 1: Proj	ect Scope	
2.0	METHODO	LOGY	6
		ng Structural Insulated Panels	
	2.2 Estima	ting Stick-Built Construction Costs	10
3.0	COLLECTIO	ON AND ANALYSIS OF DATA	11
	3.1 Observ	ation/Study Control Guide	11
	3.2 Data C	ollection	12
	3.3 Recapit	tulated Work Measurement	12
	3.4 Produc	tivity Analysis	12
		nalysis	
		narking Cost Analysis	
4.0	KEY FINDII	NGS	16
5.0	CONCLUSI	ONS AND RECOMMENDATIONS	17
0.0	CONCLOSI		17
	APPENDIX		
	Figure 1:	Overall Cost Analysis	
		1A: SIP Wall Cost Analysis	
		1B: SIP Roof Cost Analysis	
		1C: SIP Dormer Cost Analysis	
	Figure 2:	Work Measurement	
		WM1.1 - SIP Wall Installation	
		WM1.2 - SIP Roof Installation WM1.3 - SIP Dormer Installation	
		WM1.4 - SIP Electrical Installation	
	Figure 3:	Recapitulated Work Measurement	
	rigure 5.	R1.1 - SIP Wall, Roof, and Dormers Installation	
		R1.2 - SIP Electrical Installation	
	Figure 4.	Productivity Analysis	
	rigare i.	P1.1 - Actual Installed Time Comparison (hours)	
		P1.2 - Chart for Actual Installed Time Comparison (hour	rs)
	Figure 5:	Cost Analysis	,
	0	C1.1 - Installed Cost Comparison	
		C1.2 - Chart for Installed Cost Comparison (Dollars)	
	Figure 6:	CostWorks Estimate Analysis	
	0	CW1.1 - SIPs Project - Stick Built	
		CW1.2 - SIPs Electrical	

1.0 EXECUTIVE SUMMARY

Residential building contractors are under increasing pressure to provide higher performance homes at lower cost and in shorter construction time. BASF Corporation is one of the largest multi-national chemical manufacturers in the world, with a portfolio ranging from chemicals, plastics, performance and agricultural products, to crude oil and natural gas. They supply the adhesive used to join the foam to the OSB, the resins in the OSB, and the foam core used in structural insulated panels (SIPs).

As the leading cost consultant and supplier of construction cost information in North America, Reed Construction Data/RSMeans provides third party validation of labor and productivity savings available to manufacturers. BASF needed an analysis of the cost benefits and efficiencies associated with installing SIPs, and commissioned the RSMeans Business Solutions team to design and perform a Time & Motion Study that would quantify the insulation productivity differences between using SIPs and conventional framing.

The research objective was to evaluate the installation time and cost associated with SIPs, as compared with conventional framing comprised of 2×6 framing, and oriented strand board (OSB) sheathing, to which thermal insulation and an air barrier are added. SIPs are load-bearing components that form structural exterior wall assemblies, complete with sheathing, insulation, and air barrier. It was expected that because SIPs eliminate a few steps in the building process, it would speed up construction job site time.

Specifically, the Time & Motion Study would quantify the following productivity differences of conventional framing vs. SIPs panels:

- a. Labor and cost savings
- b. Greater efficiencies and ease of use over conventional framing methods
- c. Productivity differences for residential framing and electrical rough-in

The scope of the study is summarized in Table 1.

Prior to the date of data collection, a representative of the RSMeans company visited the PANEL PROS facility and an SIPs installation job site in order to compile an activity list. This activity list would be the basis for the actual installation tasks to be measured.

Table 1: Project Scope

Product	Installation Task	Dates Observed
SIPs-Wall	1408 S.F. (Square Foot) Wall, 6.5" thick	10/17, 10/18, 10/23 and 10/24
SIPs-Roof	1728 S.F. Roof, 8.5" thick	10/23 and 10/24
SIPs-Dormers	222 S.F. Wall and 384 S.F. Roof	10/23 and 10/24
SIPs-Electrical	32 wiring devices and 3 lighting fixtures	10/28

On October 17, 18, 23, 24, and 28, 2006, RSMeans representatives performed two time and motion studies at a residential construction site in Tilton, NH. For the first, productivity data was collected on the installation of SIPs wall and roof panels/dormers. For the second, similar data was collected for rough wiring of the house.

The subject of the study was a two-story, three-bedroom 42' by 28' cape style home with three dormers on a 12/12 pitch roof. The general contractor for the project was Bull Construction, LLC. The 12/12 pitch roof SIPs were fabricated and erected by PANEL PROS, Inc. of Keene, NH. The wiring contractor was Giguere Electric, Inc. of Laconia, NH.



RSMeans cost data was used to benchmark the time and cost for erecting conventionally framed stud walls, roofs, and dormers using exterior sheathing and fiberglass batt insulation. Rough wiring costs were benchmarked in a similar manner. (Benchmark Reference: *Means CostWorks 2006, Residential Cost Data, 3rd Quarter 2006.*)

The following report contains details on the tasks measured in the studies, as listed in the activities time charts. (*See Appendix, Figure 2: Work Measurement, and Figure 3: Recapitulated Work Measurement.*) Significant overall findings are discussed and analyzed, and recommendations made in the following sections of the report.

The data generated from the Time & Motion Studies showed that utilizing SIPs reduced installation time for this project by 130 labor hours. When compared to RSMeans labor hours for a conventionally framed home, this is equivalent to time savings of approximately 55 percent.

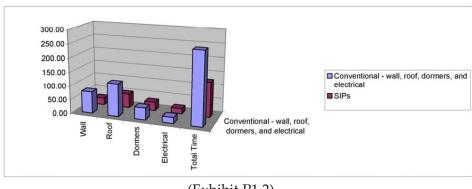


Figure 4: Chart for Actual Installed Time Comparison (hours)

(Exhibit P1.2)

The volatility of material costs can vary greatly by the project size, geography, and market. For these reasons, the material cost is not included in the summary of costs within this report. (See Appendix, Figures 1, 1A, 1B, and 1C for Cost Analyses.)

Increasing energy efficiency is a key factor in improving home performance and minimizing heat loss/gain, which is a high priority for many new home buyers. It is worth noting that when finished, this house will be Energy Star Qualified, owing to the superior performance of SIPs.

Although it was not within the scope of the Time & Motion Study, the RSMeans Business Solutions team feels that the use of SIPs will reduce life cycle costs. RSMeans suggests a life cycle cost analysis as a potential topic of future investigation. It is also noted that the SIPs wall thickness and performance levels differ from standard home construction.

2.0 METHODOLOGY

2.1 Installing Structural Insulated Panels

An RSMeans Engineer recorded activities based on a list of SIPs installation tasks, using five-minute intervals. This is referred to as Group Timing Technique (GTT). The observer records the start and finish times for each task. At the end of data collection, the amount of time spent on each task is determined by subtracting the start time from the finish time. Tasks correlate to those listed in the activities time charts. (See Appendix, Figure 2: WM1.1, WM1.2, and WM1.3)

GTT was also used to determine the crew productivity in rough-wiring the house. (See Appendix, Figure 2: WM1.4)

The crew installing the SIPs was responsible for rough-framing the entire house. The exterior walls, roof, and dormers were constructed using SIPs. For other tasks, more conventional materials and techniques were employed. Activities unrelated to SIPs installation, such as framing the floors and installing lally columns (a trade name for a concrete-filled pipe column), were not included in the Time & Motion Study.

However, non-installation activities related to SIPs erection were incorporated. These tasks included time to read plans, give and receive instructions, sort panels to facilitate the erection process, and move tools and materials needed for the main task. When the panels arrived on site they were removed from the truck and placed in the staging area using a crane. They were then unwrapped and sorted. (*See Appendix, Figure 2: Work Measurement.*)

Installing SIPs involves some tasks that are not part of conventional wall and roof framing. The work proceeded in the following order:

(1) Cutting: the shop-fabricated wall, roof, and dormer panels have to be cut and labeled to fit their destinations. Likewise, the rough openings for doors and windows must be framed to fit the panels. (A typical window opening is shown in Photo 2.) Framing lumber was also installed in the sides of the panels to help form the joint between them. Rough wiring was done as well. Wire chases were drilled and spaces for outlets and switch boxes were routed in the panels. (The SIPs were then wrapped with a protective plastic sheet and shipped to the site for erection.)



(2) Beginning Wall Erection: a sill plate was installed on the rough-framed floor deck. The sill was held in place with construction adhesive and nails. Lifting plates (as shown in Photo 3) were then attached to the panels, corner screws started, and the panels moved by a crane. In some cases, the crane placed the panels on the sill. In others, the panels were laid on the floor deck and rotated into place by the crew. Adhesive was applied to the panel seams prior to erection. (Conventional construction adhesive was used for wood to wood contact while specially formulated adhesive was used for wood to foam or foam to foam connections.)



- (3) Completing Wall Erection: once standing, the SIPs were aligned horizontally and vertically and the corners screwed together. In some cases a "come-along" was used to help pull the panels together. Temporary bracing was used to hold panels in place until enough panels were erected to make the wall self-supporting. The final step in the wall erection process was to nail all panel edges to the lumber at the sill and between the panels.
- (4) Sealing the SIPs joints to reduce leakage and enhance insulating properties: insulating foam is used on the interior seams; a bituminous-based caulk is used on the exterior roof seams; and a tape membrane is used on the interior roof joints. (*Photo 4 shows taped roof joints and Photo 5 shows the caulked roof seams.*)





The second floor deck was erected after the first floor walls were in place, using the same order of procedures as for the first floor walls. Then a ridge beam, supported with interior columns, was installed in the beam wall pockets.

Preparation of the roof panels included attaching the lifting plates, starting screws on the top and bottom edges, attaching cleats, and applying adhesive. The roof SIPs were then hoisted and maneuvered into position and aligned with adjacent panels. Come-alongs were used as needed to help align the panels. Once in place, the panels were screwed to the ridge beam and to second floor wall panels.

The dormers were added as part of the roof installation process. The dormer faces were attached to a sill plate on the second floor using adhesive, nails, and screws. Sidewalls or cheeks were hoisted into place and attached to the roof panels using adhesive and screws. Small dormer roofs were shop-assembled. The larger dormer was assembled in the field and hoisted into place. Dormer roofs were placed as a unit on the face and side walls and attached with adhesive and screws.

After all of the SIPs were in place and secured with screws and nails, the joints were sealed. Wall panel interior joints were sealed with foam. Roof joints were taped on the inside and caulked on the exterior.



2.2 Estimating Stick-Built Construction Costs

The subject of the Time & Motion study was a 42' by 28', two-story cape style dwelling with a 12 pitch roof. To estimate costs associated with constructing a conventional, stick-built house, RSMeans used the quantity take-off method. In addition, shop drawings were reviewed to ensure that the costs of all labor were included in the final estimate.

In the SIPs house, the first floor deck is constructed on a double sill plate supported by the concrete foundation. The double sill and first floor deck is 1'-3 5/8'' high. The first floor walls are $6\frac{1}{2}$ " thick, erected on top of the first floor deck. The walls are 9'-0 5/8'' high on the exterior face. The top of the wall panels are chamfered to support the roof panels. The total height from the top of the concrete foundation to the bottom of the roof is 10'-4 $\frac{1}{4}$ ". The second floor deck is connected to the wall panels using joist hangers. The second floor deck is 1'-0 5/8'' high to provide a rough framed ceiling height of 8'-0". The second floor gabled end walls are 28' long and 14' high. They are erected on the second floor deck with the tops of the walls supporting the edges of the roof. Roof panels are $8\frac{1}{4}$ " thick. No plywood sheathing is used.

SIPs wall and roof panels are fabricated off-site and trucked in for erection. For SIPs wall panels, RSMeans calculated a total of 624 square feet of door and window openings, cut-off corners at the gable ends, dormer face and cheek cut-offs, and angle cut-off waste on the front and back walls, which is not included in RSMeans estimated quantity of 1,408 square feet.

The SIPs roof panels totaled 1,728 square feet, excluding the dormer cut-outs and the squared corners of the dormer roof panels, which are discarded. (For example, for 24-foot long panels at least 3 feet of each panel were cut off for dormer roof openings.)

The estimate for the stick-built house is based on conventional framing with 2" x 6" wall framing and 2" x 10" rafters. Floor deck costs are not included in the estimate, but it was assumed that the conventional house used the same floor decks as the SIPs house to provide dimensional consistency. The stick-built house has an 8'-0" stud wall erected on the first floor deck. The second floor deck is supported on the first floor wall. Rafters are supported by the floor and rim joists directly over the exterior walls. Plywood sheathing, ½" CDX, is placed on the exterior to cover the 8' high first floor wall, the second floor wall, and the ends of both floor decks.

The estimate for the conventionally constructed house is based on the assumption that the house is to be built on site. For instance, the two header pieces for a 3′ door opening are cut from an 8′ long piece of lumber, the remainder to be discarded. Roof rafters are cut from 22′ long pieces and the excess considered waste. In addition to the waste caused by differences between actual dimensions and standard lumber dimensions, 10 percent is added to the estimated quantities to account for material lost due to damage, incorrect cuts, etc.

RSMeans quantity take-off for the main house roof is 1,728 square feet. The dormer roof is 384 square feet for roofs framed using stick-built methods. Lumber is figured to the nearest length greater than 2 feet increments, and plywood is figured to the full sheet size of 32 square feet (based on $4' \times 8'$ sheet).

It can be seen that the square footage of the roof, whether for a conventional house or for the SIPs dwelling, is identical (1,728 square feet.) Applying the quantity take-off methodology thus allows an accurate comparison of construction costs for this two-story cape style building.

3.0 COLLECTION AND ANALYSIS OF DATA

None of the parties involved in the data collection had any influence on the outcome of the construction process, and every effort was made to insure the results of the studies were fair and impartial. A description of the tasks measured and analysis of the data generated in the installation of structural insulated panel walls and roofs follows. (*See Appendix*, *Figures 1–6*.)

3.1 Observation/Study Control Guide

An RSMeans Senior Engineer reviewed the erection process to determine the productivity metrics that needed to be evaluated. A Study Control Guide was then developed to define the discrete process times to be measured. The observer recorded time and work measurement data at five minute intervals.

3.2 Data Collection

The house used for the studies was a two-story, three-bedroom, 42' by 28' cape style home with three dormers on a 12 pitch roof. An Engineer was on site to observe the construction of the SIPs walls and roof and to record the data as defined in the Observation Study Control Guide.

Wall panel installation took place on parts of October 17 and 18, 2006. Roof construction started on October 19 and finished on October 23 and 24, due to a rain delay. Panel joints were sealed on the 24th. In addition, PANEL PROS framed the floors and support columns on these days. However, all tasks unrelated to SIPs erection are excluded from this study.

The electrical wiring rough-in for SIPs was observed on October 28, 2006. It was completed in 9 hours. (Interior walls were conventionally framed, and as the electrical rough-in was also conventional, no data was collected.)

3.3 Recapitulated Work Measurement

Data was compiled on SIPs walls, roof, dormers, and electrical roughin wiring. (See Appendix, Figure 3: Recapitulated Work Measurement (R1.1) for SIPs walls, roof, dormers and Figure 3: Recapitulated Work Measurement (R1.2) for electrical rough-in wiring.)

3.4 Productivity Analysis

Field erection of structural insulated panels is faster than for conventional framing. A conventionally framed and insulated house of similar size and design would take approximately 122 percent longer to erect. Wall erection was the most efficient task, taking about a third of the time that it would take to build and insulate a conventionally framed wall. (See Appendix, Figure 4: Actual Installed Time Comparison.)

3.4.1 Walls

The first floor SIPs walls were erected in approximately half a day. The on-site crew initially had five people, with the foreman and two crew members erecting the panels and two additional crew installing lally columns in the basement. (Lally column installation is a conventional framing task and the time is not included in this study.) At mid-morning one crew member left the site and another joined the wall erection crew. The foreman supervised the work, operated the crane, and also helped with the panel installation.

After the first floor walls were erected, the second floor deck was installed. This task was considered to be conventional framing and was not included in this study. However, it took the rest of the day and part of the next.

When the floor deck was finished, the wall panels for the house's gable ends were hoisted to the second floor and assembled on the deck. The

walls were then rotated onto the sill plates and aligned. (Since this is a cape style house there are no front and back walls on the second floor.)

A total of 1408 square feet of SIPs walls were installed in 24.8 labor hours, door and window openings not included. (*See Appendix, Figure 2: Work Measurement* for a detailed list of tasks and associated time spent on individual activities.)

A comparable conventionally framed wall would use $2' \times 6'$ studs with $\frac{1}{2}$ inch CDX sheathing on the outside and $5\frac{1}{2}$ inch fiberglass batt insulation between the studs. The average construction time for a conventional $2' \times 6'$ wall would be 78.12 labor hours, or 0.055 labor hours/square foot.

(*Note*: Based upon the shop drawings there was a total of 624 square feet of door & window openings, cut-off corners at the gable ends, dormer face and cheek cut-offs, and angle cut-off waste on the front and back wall. If we add this number to the current figure in our estimate (1,408), the sum is 2,032 square feet, which is very close to the 2,064 square foot number provided by the wall manufacturer. Allowing for the panel size as it comes from the factory and including the dormer outs and squaring off the corners of the dormer roof panels, the quantity calculated (2,343) is slightly less than the wall manufacturer's number of 2,480 square feet. This quantity is allowing for 24-foot-long panels where at least 3 feet of each panel is being cut off and thrown away. Similar conditions exist for the dormer openings and rectangular-shaped roof panels. The quantity, which has been changed to 1,728 and 384 square feet (main house and dormer roofs, respectively, represent the roofs as they would be framed using stick-built methods. Lumber has been figured to the nearest greater 2' increment and plywood has been figured to full sheets of 32 square feet.)

3.4.2 Roof and Dormers

The roof and dormers were installed on the next two working days, along with some unrelated framing tasks not included in this study. The crew size was increased to six people, one foreman and five workers, in an unsuccessful attempt to finish the roof before heavy rain forced a delay in the construction process.

Once the walls were constructed the ridge beam was installed. Then the roof panels were hoisted into place, aligned, and secured. Dormers were installed in sequence with the roof panels. Roof and dormer installation tasks were timed separately so that the data from this study could be applied to roofs that either did not have dormers or had different numbers of dormers.

1,728 square feet of roof SIPs were installed in 50.8 labor hours. The resulting productivity is calculated at 0.029 labor hours/square foot.

Dormer walls totaled 222 square feet and dormer roofs totaled 384 square feet. Dormer productivity is based on the total wall and roof area because of their relatively small size and slightly more complicated alignment. SIPs dormers took 31.33 labor hours to erect, or 0.052 labor hours/square foot to install.



A comparable conventionally framed and insulated roof would take an average of 117.48 labor hours to build, and it would take an additional 41.87 labor hours to add stick dormers. (*See Appendix, Figure 4: Actual Installed Time Comparison.*)

Some of the panels forming the roof dormer interface were not fabricated correctly in the shop, which forced some downtime and extra work for the field crew. The crew members who were in position to receive and install the components were forced to wait for the ground crew to field-adjust each piece of the dormer assembly. The downtime was not included in the erection time for the roof, but the extra work was included. Had all the panels been properly prefabricated, roof and dormer installation would have been more efficient than it appears to be in this study.

It was not possible to accurately determine how much of a task's time was due to necessary work and how much was "extra" needed to cope with a problem. However, dealing with problems and minor errors is a part of the field work on any project, and including this time gives a more realistic measure of the installation time for SIPs than a problem-free installation would have.

3.4.3 Sealing

The final half-day on site was devoted to sealing the SIPs joints. Although joint sealing was left until all panels were installed, aligned, and secured

as final structure, the time was recorded and included as appropriate with wall, roof, or dormer erection.

3.4.4 Electrical

The house was wired in one day by a crew consisting of one foreman and six electricians. The exterior walls were SIPs and the interior walls were conventionally framed with 2" x 4" studs. The time needed to do the electrical rough-in for interior walls was not included in this study. Tasks associated with rough-wiring receptacles, switches, and fixtures in the panels are included. The house was also wired for telephone and cable television, but this work required only one box in the SIPs for the external connection to service providers.

The electricians installed boxes for 7 switches, 25 receptacles, and 3 external light fixtures in 18.76 labor hours. Installing these fixtures in conventionally framed exterior walls would average 21.11 labor hours. The average time for installation in SIPs is 0.54 labor hours per wiring device or fixture, while the average for conventional walls is 0.60 labor hours per wiring device or fixture.

3.5 Cost Analysis

Erecting prefabricated structural insulated panels is much faster than building a comparable house using conventional framing. SIPs installation requires the use of a crane, which adds to construction costs and partially offsets the savings from reduced labor. In this example, the cost of erecting the SIPs house was \$35,622, including the cost of the crane, while the conventionally framed house would cost an average of \$21,197. Field erection demonstrated that using SIPs is faster, yet the total cost is approximately 68% greater. (*See Appendix, Figure 5: Installed Cost Comparison.*)

Rough-wiring installation proved less expensive than for a conventional house. Labor costs for wiring were \$870 for the SIPs house compared to an average of \$979 for a conventional house. A cost savings of \$109 would be realized in this example.

3.5.1 Walls

A total of 1,408 square feet of SIPs walls (door and window openings excluded) was installed with a labor cost of \$1,372. A comparable conventionally framed wall would use $2'' \times 6''$ studs with $\frac{1}{2}$ inch CDX sheathing on the outside and $5\frac{1}{2}$ inch fiberglass batt insulation between the studs. The average labor cost for a conventional $2' \times 6'$ wall would be \$3,331. Labor costs for a $6\frac{1}{2}$ inch SIPs wall are \$0.97/square foot, while a conventional wall is expected to have a labor cost of \$2.37/square foot.

Clearly, SIPs installations enjoy a significant savings in field labor costs. The costs associated with the crane are included in the labor costs, as is the cost of sealing the wall joints.

3.5.2 Roof and Dormers

1,728 square feet of SIPs roof panels were installed with a labor cost of \$2,816, or \$1.63/square foot. Dormer walls totaled 222 square feet and the dormer roofs totaled 384 square feet. Dormer productivity is based on the total wall and roof area because of the relatively small size and slightly more complicated alignment issue.

SIPs dormers had a labor cost of \$1,735 per 606 square feet or \$2.86/ square foot. A comparable conventionally framed and insulated roof would take \$4,498 in labor to erect, and the labor for the dormers would cost an additional \$1,765. Corresponding unit labor costs are \$2.60/ square foot for the roof and \$2.91/square foot for the dormers. The added cost of the crane made the SIPs roof and dormer slightly more expensive than walls to install. (The costs associated with sealing the wall joints are included in the labor costs for the roof and dormer, but material costs are not.)

3.5.3 Electrical

Electricians installed and wired boxes for 7 switches, 25 receptacles, and 3 external light fixtures for a labor cost of \$870. Installing these fixtures in conventionally framed exterior walls would average \$979 for labor. Labor cost savings for rough wiring in SIPs is \$3.12 per device.

3.6 Benchmarking Cost Analysis

Means CostWorks 2006, Residential Cost Data, 3rd Quarter 2006 was used to obtain benchmark costs for the framing, insulation, and wiring of the house. Crews required are also defined in this source. Labor, material, and equipment costs were included as appropriate. National average costs and productivity rates were used for conventional construction, and national average labor and equipment costs were used with observed productivity data to define costs for SIPs construction.

4.0 KEY FINDINGS

RSMeans Business Solutions team was engaged to determine cost savings and efficiencies associated with installing SIPs.

Key findings that emerged from the Time & Motion Studies:

- The use of prefabricated Structural Insulated Panels resulted in significant time and labor cost savings. Erection of the SIPs walls, roof, and dormers took 45% of the labor hours expected for conventional construction.
- Rough-wiring the electrical appurtenances in the SIPs walls took 89% of the labor hours expected for rough wiring in a conventional house. (Hourly rates for the electricians were the same for both types of construction, so the labor cost savings matched the labor hour savings.)

Other advantages for SIPs include:

- SIPs eliminate the need to install exterior sheathing, thermal insulation, and housewrap separately. The SIP sandwich panels come preassembled, which reduces installation time.
- Precut openings: with door and window openings already cut, there is less labor required on the job site to install SIPs.

The following observations made in the field may be helpful to contractors using SIPs:

- Optimum crew size: a foreman who can double as the crane operator, two carpenters, and one helper. For rough-in wiring, three electricians will save coordinating time.
- SIPs installation requires the use of a truck-mounted crane and a qualified operator. Such equipment and training is not typical for a residential framing crew.
- Panels need to be carefully checked to make sure they fit before they are shipped to the job site.
- Plans should be checked to be sure the panels and openings are correctly dimensioned.
- Field-cutting panels should be avoided whenever possible, as errors could result, causing long delays waiting for replacements to be shipped.

5.0 CONCLUSIONS AND RECOMMENDATIONS

The RSMeans Business Solutions team concluded that not only does using prefabricated SIPs save significant time on site, it reduces labor costs. In addition, rough-in wiring with prefabricated wire chases further increases these savings.

Although life cycle costs were not part of this study, it should be noted that SIPs installed to meet Energy Star requirements offer significant savings in energy use. A typical 2' x 6' wall with fiberglass batt insulation has an R value of 19 while the comparable SIPs wall is rated at R 22.3. In addition to the higher R values, the sealed joints between the SIPs reduce air leakage (drafts) and energy loss.

Energy efficiency is a very attractive selling point with many potential buyers, despite the higher material costs of SIPs, because they minimize heat loss/gain in a new home, increase comfort, and save money in the long run.

BASF may wish to evaluate labor and materials differences between equivalent wall configurations (i.e. a 2×4 wall compared to a nominal 4 inch SIP wall.) Similarly, an R-19 SIPs wall could be compared to a "high performance" 2×6 conventionally framed wall.

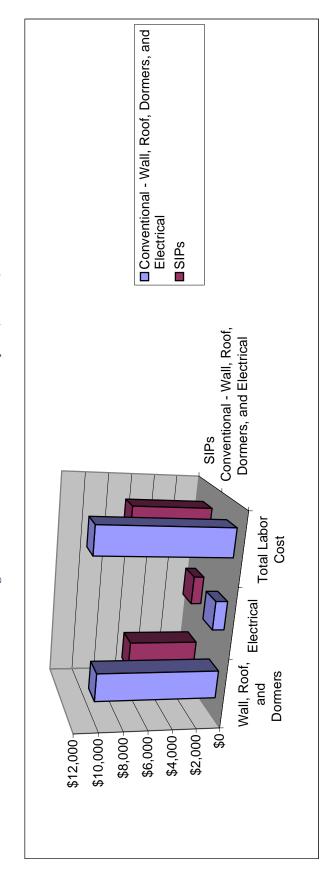


Figure 1: Chart for Overall Cost Analysis (Dollars)

\$4,998 \$2,816

Figure 1: Overall Cost Analysis

	Wall Labor	Roof	Dormers		
Application	Cost	Labor Cost	Labor Cost	Subtotal Cost	Labor Cost Labor Cost Subtotal Cost Delta % for Column E
Conventional - wall, roof, and dormers	\$3,331	\$4,998	\$1,765	\$10,094	
SIPs - wall, roof, and dormers	\$1,372	\$2,816	\$1,735	\$5,923	-41%
	Electrical				
Application	Labor Cost			Subtotal Cost	Subtotal Cost Delta % for Column C
Conventional - Electrical rough-in	8979			8326	
SIPs - Electrical rough-in	\$870			\$870	-11%

Summary of Total Labor Cost Comparison

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	Wall, NOO!, &	בופכוווכשו		
Application	Dormer Labor	Cost	Total Labor Cost	Total Labor Cost Delta % for Total Cost
Conventional - Wall, Roof, Dormers, and Electrical	\$10,094	826\$	\$11,073	
SIPs	\$5,923	\$870	\$6,793	%68-

Note: For Delta % by using Conventional time as denominator

Figure 1A: SIP Wall Cost Analysis

	Wall Labor			
Application	Cost		Subtotal Cost	Subtotal Cost Delta % for Column E
Conventional - Wall	\$3,331		\$3,331	
SIPs - Wall	\$1,372		\$1,372	%69-
	Figure 1B: SI	Figure 1B: SIP Roof Cost Analysis	40	
	Roof Labor			
Application	Cost		Subtotal Cost	Subtotal Cost Delta % for Column E

Figure 1C: SIP Dormer Cost Analysis

\$4,998 \$2,816

Application Conventional - Roof

SIPs - Roof

	Roof Labor		
Application	Cost	Subtotal Cost Do	Subtotal Cost Delta % for Column E
Conventional - Dormer	\$1,765	\$1,765	
SIPs - Dormer	\$1,735	\$1,735	-5%

Figure 2: Work Measurement

Appuration: wan Client: BASF Corporation	Installation of SIP Building size: 42' x 28' house	P 'x 28' house			Dates: 10/17, 10/18 10/23, & 10/24/2006
Contractor: FANEL PROS Observer: RS Means	Location: Titton, NH	Iton, NH			
Work Activity	10/17	10/18	10/23	10/24	Actual time
Non-productivity Time and Breaks (65 min + 5 min)					70 min
1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2					06
Instruction (15 min + 5 min)					mim 20 gissa 00
Keading Plans (20 min)					. 278
Material Movement (other than panels)					215 min
(170 mm + 45 mm)					
Small Tools (35 min + 40 min)					75 min
Moving Dunnage and Clean-up (20 min + 10 min)					30 min
Actual Installation:					
1. Sole, Shoe, and Sill Installation					145 min
$(85 \min + 60 \min)$					
2. Unwrapping Panels (20 min + 5 min)					25 min
3. Rigging for Panel Bundles (20 min + 50 min)					70 min
4. Attach Lifting Plate (25 min + 15 min)					40 min
5. Detach Lifting Plate (25 min + 5 min)					30 min
6. Crane Operating - Operator (55 min + 40 min)					95 min
7. Load in Air Time - Crew (15 min + 10 min)					25 min
8. Tag Line (5 min)					5 min
9. Panel Placement (10 min + 5 min)					15 min
10. Splines $(5 \min + 10 \min)$					15 min
11. Horizontal Wall Alignment (60 min)					60 min
12. Nailing (40 min)					40 min
13. Screw Fastening Corner (60 min)					60 min
14. Glue Application (25 min + 20 min)					45 min
15. Bracing temporarily (15 min + 25 min)					40 min
16. Vertical Wall Alignment (20 min)					20 min
17. Come Along (10 min)					10 min
18. Foam Joints (70 min + 30 min)					100 min
19. Drill Foam Holes (15 min)					15 min
20. Trim Foam Joints (15 min + 15 min)					30 min
21. Sort Panels (20 min)					20 min
22. Assemble Wall Panels (80 min)					80 min

(Exhibit WM1.1)

Figure 2: Work Measurement

Dates: 10/19,	10/23, & 10/24/2006		
Installation of SIP	Building size: 42' x 28' house	Location: Tilton, NH	
Application: Roof	Client: BASF Corporation	Contractor: PANEL PROS	Observer: RS Means

Contractor: FAINEL PROS Observer: RS Means	Location: Tilton, NH	on, NH		
Work Activity	10/19	10/23	10/24	Actual time
Non-productivity Time and Breaks(140 min)				140 min
Instruction (60 min)				60 min
Reading Plans (15 min)				15 min
Material Movement other than panels (45 min)				45 min
Small Tools (50 min)				50 min
Moving Dunnage and Clean-up (5 min)				5 min
Actual Installation:				
1. Sole, Shoe, and Sill Installation (5 min)				5 min
2. Unwrapping Panels (30 min)				30 min
3. Rigging for Panel Bundles (35 min)				35 min
4. Attach Lifting Plate (85 min)				85 min
5. Detach Lifting Plate (30 min)				30 min
6. Crane Operating - Operator (170 min)				170 min
7. Load in Air Time - Crew (85 min)				85 min
8. Panel Placement (300 min)				300 min
9. Splines (20 min)				20 min
10. Lumbering Openings (5 min)				5 min
11. Horizontal Wall Alignment (10 min)				10 min
12. Foam Scraping (30 min)				30 min
13. Nailing (15 min)				15 min
14. Screw Fastening Corner (180 min)				180 min
15. Glue Application (60 min)				60 min
[16. Bracing temporarily (10 min)				10 min

(Exhibit WM1.2)

Figure 2: Work Measurement

Apprehim to mers Collent: BASE Corporation Contractor: PANEL PROS Observer: RS Means		Insta Builc	Installation of SIP Building size: 42' > Location: Tilto	n of S ize: 4: on: T	Installation of SIP Building size: 42' x 28' house Location: Tilton, NH	8' hot NH	ıse				Date: 10/23 & 10/24/2006
Work Activity	10/23	_			1	10/24					Actual time
Non-productivity time and Breaks (70 min + 5 min)							\pm	\perp			75 min
Instruction (15 min + 15 min)				-							30 min
Reading Plans (65 min + 20 min)											85 mi
Material Movement other than panels											125 min
(70 min + 55 min)			_	#	#	\pm	\pm		+		
Small Tools (40 min + 20 min) Moving Dunnage and Clean-up (130 min + 180 min)			Ŧ								310 min
						Н					
A at-a 1 To ata 11 at 2 a a .				=							
Actual Installation. 1 Affach I iffing Plate (25 min)			E	F		F		Е	E	E	25 min
2. Detach Lifting Plate (20 min)				-	F						20 min
3. Crane Operating - Operator (70 min)											70 min
4. Load in Air Time - Crew (20 min)					1	#		\blacksquare	+		20 min
5. Fanel Flacement (155 min)			Ŧ	+		+	\pm	\pm	+	F	IIII CCI
					Ė			L	\vdash		
6. Foam Scraping (35 min)				F							35 min
7. Nailing (155 min + 5 min)											160 min
8. Screw Fastening Corner (150 min + 30 min)			-	+							180 min
						+	\pm	+	+		
9. Glue Application (35 min)		Ė			F						35 min
10.Roof Cleats (Cut and Nail) (125 min)											125 min
							_	\exists			
			4	1	7	+	\pm	\exists	\pm	1	
11. Come Along (5 min)						\exists					5 min
12. Align Dormer Roof (160 min)											160 min
									\exists		
13. Assemble Dormer Roof (135 min)						\dashv	\exists			\exists	135 min
								\exists		\exists	
				=	\exists	=					

(Exhibit WM1.3)

Figure 2: Work Measurement

Installation of SIPS Contractor: Giguere Electric, Inc. Client: BASF Corporation Application: Electrical

Observer: RS Means

Building size: 42' x 28' house Location: Tilton, NH

Date: 10/28/2006

							•		
	Crew	Crew	Crew	Crew	Crew	Crew	Crew	Total	SIPS Prorate
Work Activity	Foreman	A	В	C	Q	H	Ŧ	Minutes	Minutes
Non-Productive and Breaks	10	10) 40	25	55	25	5 20	185	29
Receiving Instruction*	140	50	35	10	20		5	260	18
Reading Plans	35		5 10		5	5	16	09	22
Material Movement	30	25	5 25	30	30	15	5 20	175	49
Small Tools	5		15					20	7
Moving Dunnage and Cleanup				5	905	40) 45	140	50
SIPS Actual Installation:									
1. Fishing Wire		4,	5 20	15	50	10		100	100
2. Pulling Wire to First Floor	5	30	30	10	15	5	5 10	105	105
3. Pulling Wire to Second Floor	70	99	16					135	135
4. Drilling Sole Plate (SIP)		10	30	30	10		5	85	85
5. Drilling New Wire Chase (SIP)	5		5 15	15		20	20	08	08
6. Cut Hole for Outside Outlet					5			5	5
7. SIPs Boxes and Wiring (Interior)		09) 40	55	75	20	35	5 285	285
8. Set Outside Box and Wiring (Exterior)			7,	5		20) 20	45	45
9. Foam (Caulk)	5	10	10					25	25
Actual Installation (Not part of Scope)									
1. Rough-in Wiring for Receptacle	15	10	15	2	15	15	2 10	82	N/A
2. Rough-in Wiring for Switch	15	20) 20	25	10	20	2	1115	N/A
3. Rough-in Wiring for Lighting Fixture	5	20		5 5		5	9 9	100	N/A
4. Connecting to Main Panel (Inc. Circuit Breakers)				135				135	N/A
5. Drilling Interior		35	5 15		10		20	20	N/A
6. Install Main Panel Box				30	15	5	5 5	55	N/A
7. Set Interior Boxes		25	5 20	15	15	5	2 10	06	N/A
8. Set Ceiling Boxes	25	20	30		10			85	N/A
9. Pull Interior Wire	115	22	56	100	85	160	150	750	N/A
10. Install Conduit						40) 40	08	N/A
N + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 + 1 +		- 1 1-17 mm	J - "-J		A Triban	400000	00		

Note: 1. *260 minutes for receiving instruction is above norm for residential house; for a fair comparison with Means, recast with 30 minutes.

(Exhibit WM1.4)

Figure 3: Recapitulated Work Measurement

Work Activity (Installation time in minutes)	SIP Wall	Work Activity (Installation time in minutes)	SIP Roof	Work Activity (Installation time in minutes)	SIP Dormers
		Non-process Time:			
Non-productivity Time and Breaks	02		140		75
Instruction	20		09		30
Reading Plans	20		15		85
Material Movement other than panels	215		45		125
Small Tools	75		90		09
Moving Dunnage and Clean-up	30		5		310
		Actual Installation:			
1. Sole, Shoe, and Sill Installation	145	145 1. Sole, Shoe, and Sill Installation	S	5 1. Attach Lifting Plate	25
2. Unwrapping Panels	25	25 2. Unwrapping Panels	08	30 2. Detach Lifting Plate	20
3. Rigging for Panel Bundles	0L	70 3. Rigging for Panel Bundles	38	3. Crane Operating - Operator	70
4. Attach Lifting Plate	40	40 4. Attach Lifting Plate	58	85 4. Load in Air Time - Crew	20
5. Detach Lifting Plate	30	30 5. Detach Lifting Plate	08	30 5. Panel Placement	135
6. Crane Operating - Operator	56	95 6. Crane Operating - Operator	0/1	70 6. Foam Scraping	35
7. Load in Air Time - Crew	25	25 7. Load in Air Time - Crew	58	85 7. Nailing	160
8. Tag Line	9	8. Panel Placement	00E	300 8. Screw Fastening Corner	180
9. Panel Placement	15	9. Splines	20	20 9. Glue Application	35
10. Splines	15	10. Lumbering Openings	S	5 10.Roof Cleats (Cut and Nail)	125
11. Horizontal Wall Alignment	09	60 111. Horizontal Wall Alignment	10	10 11. Come Along	5
12. Nailing	40	40 12. Foam Scraping	30	30 12. Align Dormer Roof	160
13. Screw Fastening Corner	09	60 13. Nailing	15	15 13. Assemble Dormer Roof	135
14. Glue Application	45	14. Screw Fastening Corner	180		
15. Bracing temporarily	40	40 15. Glue Application	09		
16. Vertical Wall Alignment	20	20 16. Bracing temporarily	10		
17. Come Along	10	10 17. Roof Alignment	051		
18. Foam Joints	100	.00 18. Roof Cleats (Cut and Nail)	175		
19. Drill Foam Holes	15	19. Align Ridge Beam and Posts	08		
20. Trim Foam Joints	30	30 20. Lumber Roof Panel ends	620		
21. Sort Panels	20	20 21. Tape Roof Joints Drill Foam Holes (20	390		
22. Assemble Wall Panels	80	80 22. Caulk Roof Joints	155		
Actual production time	1415		2905		1790
*Contingency time (5%)	1.1		145		06
Total installation time (minutes)	1486		3050		1880
Total installation time (hours)	24.76		50.84		31.33
Residential Rate W/Crane & O & P (\$55.40)	\$1,372		\$2,816		\$1,735
Total installation square feet	1,408		1,728		909
Installation time per square foot (hours/S.F.)	0.0176		0.0294		0.0517
Installation dollar per square foot	\$0.97		\$1.63		\$2.86

Note: 1. *Contingency time: Add 5% allowance to actual production for material procurement and mobilization, etc.

(Exhibit R1.1)

Figure 3: Recapitulated Work Measurement

Work Activity (Installation time in minutes)	SIP Electrical Work
Non-process time:	
Non-Productivity and Breaks	<i>L</i> 9
Receiving Instruction	18
Reading Plans	22
Material Movement	64
Small Tools	7
Moving Dunnage and Cleanup	50
Actual Installation:	
SIP's Electrical Work Actual Installation:	
1. Fishing Wire	100
2. Pulling Wire to First Floor	105
3. Pulling Wire to Second Floor	135
4. Drilling Sole Plate (SIP)	88
5. Drilling New Wire Chase (SIP)	08
6. Cut Hole for Outside Outlet	5
7. SIPS Boxes and Wiring (Interior)	285
8. Set Outside Box and Wiring (Exterior)	45
9. Foam (Caulk)	25
Actual production time	1093
*Contingency time (3%)	33
Total installation time (minutes)	1126
Total installation time (hours)	18.76
Residential Rate incl. O & P (\$46.38)	\$870
Note: 1 *Continuancy time. Add 3% allowance to actual installation for material monument	for material appointment

Note: 1. *Contingency time: Add 3% allowance to actual installation for material procurement.

2. Residential Rate incl. O&P is \$46.38, based on 3rd quarter 2006 Means Residential Cost Data.

(Exhibit R1.2)

Figure 4: Actual Installed Time Comparison (hours)

	Column A	Column B	Column C	Column A Column B Column C Column D	Column E
Application	Wall	Roof	Dormers		Delta % for Column A+B+C
Conventional - wall, roof, and dormers	78.12	117.48	41.87	74.782	
SIPs	24.76	50.84	31.33	106.93	%29-
	Column A				Column B
Application	Electrical				Delta % for Column A
Conventional - Electrical rough-in	21.11				

Summary of Actual Installed Time Comparison

Application	Total time	Delta for Time	Delta % for Total Time
Conventional - Wall, Roof, Dormers, and Electrical	237.47 + 21.11 = 258.58	28	
SIPs	106.93 + 18.76 = 125.69	69 -132.89	-21%

Note: For Delta % by using conventional time as denominator

(Exhibit P1.1)

■Conventional - wall, roof, dormers, and electrical SIPs Conventional - wall, roof, dormers, and electrical Total Time Electrical Dormers Roof Wall 200.00 50.00 0.00 250.00 150.00 100.001 300.00

Figure 4: Chart for Actual Installed Time Comparison (hours)

(Exhibit P1.2)

Figure 5: Installed Cost Comparison

	Column A	Column B Column C	Column C	Column E	Column F
	Wall Labor	Roof	Dormers		
Application	Cost	Labor Cost	Labor Cost	Subtotal Cost	abor Cost Labor Cost Subtotal Cost Delta % for Column E
Conventional - wall, roof, and dormers	\$3,331	\$4,998	\$1,765	\$10,094	
SIPs - wall, roof, and dormers	\$1,372	\$2,816	\$1,735	\$5,923	-41%

	Column A	Column C	Column D
	Electrical		
Application	Labor Cost	Subtotal Cost	Subtotal Cost Delta % for Column C
Conventional - Electrical rough-in	8019	626\$	
SIPs - Electrical rough-in	\$870	\$870	-11%

Note: For Delta % by using Conventional time as denominator

(Exhibit C1.1)

(Exhibit C1.2)

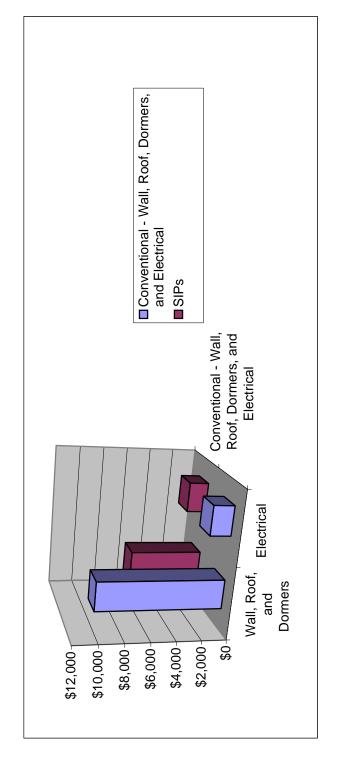


Figure 5: Chart for Installed Cost Comparison (Dollars)

Figure 6: CostWorks Estimate Analysis

For Stick Built -Walls, Roof, and Dormers

Stick Built Walls

Qty	CSI Number	Description	L.H./unit	Unit	Bare Labor Total	Total Incl. O&P
248.000	06 11 1040 5246	Wood framing, walls, studs,	0.016	L.F.	\$96.72	
968.000	06 11 1040 5167	Wood framing, walls, studs, 2" x	0.013	L.F.	\$319.44	
112.000	06 11 1040 5646	Wood framing, walls, studs, 2" x	0.024	L.F.	\$67.20	
92.000	06 11 1040 5726	Wood framing, walls, studs,	0.026	L.F.	\$58.88	
290.000	06 11 1032 4052	Wood framing, sills, 2" x 6"	0.029	L.F.	\$208.80	
146.000	06 11 1040 5045	Wood framing, walls, plates,	0.018	L.F.	\$64.24	
102.000	06 11 1040 2007	Wood framing, walls, headers	0.037	L.F.	\$93.84	
122.000	06 11 1032 4052	Wood framing, sills, 2" x 6"	0.029	L.F.	\$87.84	
1,600.000	06 16 3610 0603	Sheathing, plywood on walls,	0.014	S.F.	\$560.00	
1,440.000	07 21 1620 0141	Wall or Ceiling Insulation, Non- Rigid, fiberglass, kraft faced, batts or blankets, 6" thick, R19, 11" wide	0.006	S.F.	\$216.00	

 SubTotal
 \$1,772.96
 \$3,028

 Waste Allowance (10%)
 \$177.30
 \$303

 Total
 \$1,950.26
 \$3,331

Stick Built Roof

1,728.000	06 16 3610 0202	Sheathing, plywood on roof, CDX, 5/8" thick	0.012	S.F.	\$535.68	
1,298.000	06 11 1030 5141	Wood framing, roofs, rafters, on steep roofs, to 4 in 12 pitch, 2" x 10"	0.032	L.F.	\$1,038.40	
1,728.000	07 21 1620 0201	Wall or Ceiling Insulation, Non- Rigid, fiberglass, kraft faced, batts or blankets, 9" thick, R30, 15" wide	0.006	S.F.	\$259.20	
44.000	06 11 1030 5901	Wood framing, roofs, ridge boards, #2 or better, 2" x 10"	0.04	L.F.	\$44.00	
1,800.000	06 11 1042 0857	Furring, wood, on ceilings, 1" x	0.018	L.F.	\$792.00	

 SubTotal
 \$2,669.28
 \$4,544

 Waste Allowance (10%)
 \$266.93
 \$454

 Total
 \$2,936.21
 \$4,998

Stick Built Dormers

403.000	06 11 1030 5161	Wood framing, roofs, rafters, on	0.038	L.F.	\$378.82
403.000	07 21 1620 0201	Wall or Ceiling Insulation, Non-	0.006	S.F.	\$60.45
		Rigid, fiberglass, kraft faced,			
		batts or blankets, 9" thick, R30,			
		15" wide			
256.000		Wood framing, walls, studs, installed on second story, 3" x 4", 3' high wall, pneumatic nailed	0.026	L.F.	\$163.84
28.000		Wood framing, walls, headers over openings, 2" x 6", pneumatic nailed	0.037	L.F.	\$25.76
28.000 (06 11 1032 4052	Wood framing, sills, 2" x 6"	0.029	L.F.	\$20.16

(Exhibit CW1.1)

(continued)

Figure 6: CostWorks Estimate Analysis (continued)

256.000	06 16 3610 0603	Sheathing, plywood on walls,	0.014	S.F.	\$89.60	
		CDX, 1/2" thick				
384.000		Wall or Ceiling Insulation, Non-	0.006	S.F.	\$57.60	
		Rigid, fiberglass, kraft faced,				
		batts or blankets, 9" thick, R30,				
		15" wide				
222.000	07 21 1620 0141	Wall or Ceiling Insulation, Non-	0.006	S.F.	\$33.30	
		Rigid, fiberglass, kraft faced,				
		batts or blankets, 6" thick, R19,				
		11" wide				
384.000	06 16 3610 0202	Sheathing, plywood on roof,	0.012	S.F.	\$119.04	
		CDX, 5/8" thick				

 SubTotal
 \$948.57
 \$1,605

 Waste Allowance (10%)
 \$94.86
 \$160

 Total
 \$1,043.43
 \$1,765

 Total
 \$5,929.89
 \$10,094

(Exhibit CW1.1)

Figure 6: CostWorks Estimate Analysis

		For Electrical						
Q ty	2ty CSI Number	Description	Crew	L.H./Unit	Unit	Labor Hours	Unit Labor Hours Bare Labor Total Total Incl. O&P	Total Incl. O&P
4.00	00 26 05 9010 4300	4.000 26 05 9010 4300 Receptacle devices, resi, decorator style, GFI, type NM cable, 15 amp, incl box	1 Elec	0.65	Еа.	2.60	73.20	
9	00 26 06 0040 2440	A cover plate Switch devisor roci cinalo nolo ivery turo NM (Demoy) cable 15 amp ind	1	0370	Ü	2 0 4	00 02	
 	01 12 01 08 00 02 00	0.000 zo 03 30 to 2 to 0 Switch devices, rest, strigte pole, tvory, type thin (notified) cable, 13 amp, ind. box & cover plate		0.400	, E	7.07	08:00	
21.00	00 26 05 9010 4100	21.000 26 05 9010 4100 Receptacle devices, resi, duplex outlet, ivory, w/#12/2, type NM cable, 20 amp,	1 Elec	0.65	Ea.	13.65	384.30	
		incl box & cover plate						
1.00	00 26 05 9010 2150	1.000 26 05 9010 2150 Switch devices, resi, 3-way, #14/3, type NM cable, incl box & cover plate	1 Elec	0.55	Ea.	0.55	15.50	
3.00	00 26 51 1370 2000	3.000 26 51 1370 2000 Incandescent fixture, residential, exterior lantern, wall mounted, 60 watt	1 Elec	0.5	Ea.	1.50	42.30	
		Totals				21.11	\$594.20	\$979.00

(Exhibit CW1.2)

\$ 28.15 \$ 46.38

Rate Rate w/ O&P